



MILFORD

. . . on the Move

December 2006

ACCE/NAMD Award for Excellence Finalist

Mark Your Calendar

December 1st

8:30 - 9:30 AM

☀ **Good Morning Milford Shoreline Family Chiropractic & Wellness**
Milford Chamber Board Room

December 13th

5:00—7:00 PM

☕ **Business After Hours The Milford Bank**
33 Broad Street, Milford
(Reservations Required)

January 12th

8:30 - 9:30 AM

☀ **Good Morning Milford Action International - Bob Kademian**
Milford Chamber Board Room

January 25th

5:00—7:00 PM

☕ **Business After Hours Daniel Street**
21 Daniel Street

January 31st

11:30 AM

Annual Meeting & 2006 Awards of Distinction
Oak Lane Country Club
1027 Racebrook Rd.,
Woodbridge

February 2nd

8:30 - 9:30 AM

☀ **Good Morning Milford Supertraining, Inc.**
Milford Chamber Board Room

February 8th

5:00—7:00 PM

☕ **Business After Hours Commerce Bank - Milford**
1361 Boston Post Road

February 22nd

5:00—7:00 PM

☕ **Business After Hours Dakota**
1651 Boston Post Road

Milford Chamber Announces Most Successful Membership Drive



The Milford Chamber of Commerce concluded its most successful membership drive to date on October 19th. The month long drive wrapped up with a total of 107 new members. New views and ideas are what make our chamber an active, creative and credible voice in the community, as well as the State. Through our participation with programs developed on a local, state and regional level, the Milford Chamber provides input and action for economic development initiatives, to the benefit of all.

Volunteers worked hard in recruiting the new members. In addition, volunteers were reminded of the reasons why the Chamber is a great source for them. "The competition amongst the teams to bring in the most new members was fierce" stated Kathy Alagno. "The contest was fun and brought out the competitive side in the teams". Vinny Averaimo, of the Law Firm of Kapusta & Otsel was victorious for bringing in the most new members

and the highest dues in dollars. Peter Lee of BIC Corporation and Dennis Fendo of AFLAC were co-captains of the winning team recruiting the most new members for a team. Their team, "Chamber Champs" recruited 34 new members. Winners were awarded **Milford Money** for their outstanding efforts.

Deserving honorable mention are:

Nell Moll – 14

Deb Warrek, Securitas – 7

BJ Frazier, Just For the Health of It – 6.5

Peter Lee, BIC Corporation – 5

Ken Cowden of Connectscape - 5



Thanks to the following volunteers!

Team "Chamber Up"

Captains: Mike Boyle, Boyle Insurance Services & BJ Frazier, Just for the Health of It

Bob Bogert, Colony Paint & Wallpaper

Linda Bouvier, Connecticut Kitchen Design

Wanda Carlson, State Farm Insurance

Jean Cogguillo, William Raveis Real Estate

Denise Morris Curt, Meet the Artists & Artisans

Annette DeLorenzo, Yellow Book USA

Gina DeLucca, Once Upon A Time Child Development

Debra Eccles, William Raveis Real Estate

Harriett Haggerty, Shamrock Financial Services

Gary Johnson, United Way of Milford

Gary Koch, Life Balance Therapeutic Massage

Priscilla Lynn, PrisCo Consulting

Bob Macklin, The Milford Bank

James Maroney, First Choice College Placement

Terry Munk, AIA/Appaloosa Custom Products

Peter Murray, Schick

David Stevens, Stevens of Milford

Carolyn Tvardzik, Sunset Shores Adult Day Care Center

Joanne Walsh, Visiting Nurse Association of So. Ctrl CT.

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*Membership Drive from page 1***Team “V.I.N.S.C.O”****Captains: Vinny Averaimo & Scott Moulton**

Bryan Barry, Chiropractic Acupuncture & Nutrition
 Steve Cartier, GMAC Mortgage
 Robert Chesson, Chesson & Schweichert
 Donna Crandley, Spinnaker Property Management
 Joanne Granton, Countrywide Home Loans
 Mary Pat Healy,
 Rod Kaufman, CPA
 Michele Lis, GMAC Mortgage Corp
 Michael Lye, Commerce Bank
 Laurie Mandell, Advanced Placement LLC
 Tessa Marquis, New Standard Institute
 Helen Moser, A Certified Internet Webmaster
 Bill Parry, ERA Property World
 Steve Studer, Berchem, Moses & Devlin
 Ed Woodhead, Scholastic Mortgage

Team “Chamber Champs”**Captains: Peter Lee of BIC Corporation & Dennis Fendo of AFLAC**

Zinelle Austin, Z1 Design LLC
 Eileen Cavanaugh, The Milford Bank
 Charley Compton, Universal Business Equipment
 Ken Cowden, Connecti-Scape
 Raymond A. Macaluso, Westcott & Mapes, Inc.
 Carol Norman, Graphic Image
 Tracy O'Brien, Marvin Display
 Jim Percival, Smiling Spirit Yoga
 Maureen Reville, Ridgefield Funding
 Kimberly Rowland, Liberty Mutual Insurance
 Lynda Smith-Tellier, West Shore Realty
 Phil Vetro, Vetro Construction
 Gunna Voigt, Weichert Realtors
 Phyllis Warakowski, New England Alliance Mortgage
 Seamus Warakowski, Tri-City Heating & Cooling
 Deb Warrek, Securitas

Team “BD Strikeforce”**Captains: Don Kanoff of The Milford Bank & Bob Kademian of****Action International**

Joe Agro, Agro Construction
 Don Anderson, Anderson & Faber Insurance
 Lisa Barre, Paychex
 John Bergin, George J. Smith & Son Realtor
 Dan Boemmels, Boccarosa Insurance
 Larry Brewer, Affordable Handyman of CT
 Kara DeRosa, Esquire
 David Feldman, Esquire
 Ken Fellenbaum, Boys & Girls Village Inc.
 Bryan Gaus, Westfield Connecticut Post
 Len Napoli, Jr., Napoli Nissan

**Team “Guilty by Solicitation”****Captains: David Slossberg of Hurwitz, Sagarin, Slossberg & Knuff****Robin Hannon of RE/MAX Right Choice**

Sam Alagno, Orange Research Inc.
 Doug Ardrey, Fast Tek, On-Site Computer Services
 Glenn Beck, Glenn Beck & Co.
 Heather DeiCicchi, Wells Fargo Home Mortgage
 Kim Freda, The Milford Bank
 John Knuff, Hurwitz, Sagarin, Slossberg & Knuff
 Sharon Lucca, Lydian Mortgage
 Michael Moran, MTM Financial Group
 Helen Moser, A Certified Internet Webmaster
 Jared O'Mara, Smarhome & Theater System
 Theresa Patrick, Patrick Family Chem-Dry
 Rick St. George, Bio-Pro Cell Phone Protection
 David Stahelski, Milford Hospital
 Torie Stillings, RE/MAX Right Choice
 Sheila Tarantino, DJ Sheila
 Devon Taylor, Super Suppers
 Darryl Zebrowski, Edward Jones Investments

**Team “Underdogs”****Captains:****Mike Guaglianone of Regional Water Authority & Jamie Rude of Humanitects**

Deirdre Beirne, Thompson & Peck
 Tom Beirne, Thompson & Peck
 Chris Cody, Cody & Gonillo, LLC Attorneys at Law
 Rich Conine, Stonebridge Restaurant
 Greg Firn, Milford Board of Education
 Chris Gonillo, Cody & Gonillo, LLC Attorneys at Law
 Paula Kranyak, Subway Franchise World Headquarters
 Tracy Lambert, Gifts by Cavington
 Theresa Nickols, Dey Smith, LLC
 Matt Paterna, Shoreline Family Chiropractic & Wellness



Election Results Could Change How The Legislature Does Business

By Marshall R. Collins, Esq.

The magnitude of the victory by Democrats in State Senate and State Representative elections will have a significant effect on the how business is done in the legislative session that begins on January 3, 2007. Democrats will hold a 107-44 margin in the State House of Representatives. Democrats held onto their 24-12 margin in the State Senate. In both chambers, Democrats will be able to override a gubernatorial veto.

Inasmuch as Democrats hold two thirds margins in both chambers, Republicans will have little opportunity to pass legislation on their own issues. An increased burden now falls on Governor Rell, who was overwhelmingly elected in her own right. What little political power remains with the Republicans rests, more than ever, with Governor Rell.

With their veto proof majorities, the initiative has shifted to the Democrats. In recent years, where there has been partisan disagreement, action on issues such as universal health insurance, energy, property taxes, the budget and the spending cap often stalled. Now, for better or worse, the need for the majority Democrats to accommodate the Republican agenda has been

reduced.

In this session a biennial budget must be adopted. Last year there was a \$940 million surplus. This year the first quarter saw an approximate \$230 million surplus, which is on pace for another \$900 million plus surplus. What will the majority do with the budget and the surplus? What areas will receive additional funding and will the state spending cap be relaxed?

Will universal health care proposals finally pass? Can Democrats bring health care providers, insurers, employers, unions, trial lawyers and consumers together? Close scrutiny will be given to the Massachusetts universal health care legislation that has yet to be implemented. Will Connecticut legislators include the Massachusetts personal responsibility provision which mandates that every individual who can afford to must purchase health insurance? Will universal health care increase the cost of doing business?

Is our Legislature going to be able to do anything to reduce the high cost of energy? Will the siting of additional generation and cogeneration facilities be fast tracked? Will funding for the Connecticut Clean Energy Fund be restored to facilitate conservation efforts? The need for additional supply and conservation must be addressed.

Property tax reform has been a major campaign issue for years. Will this be the year that actual reform takes place, or will the burden merely be shifted from residential property taxpayers to businesses and wealthier individuals? Will property tax reform mean lower taxes for some and higher for others?

Whereas, solutions to such issues as these previously required a good deal of bipartisan cooperation, that need has been lessened. How will Republicans attempt to regain seats in the General Assembly? Will they cooperate or be obstructionist? How will Democrats handle their super majorities? Will this unique situation encourage or discourage bipartisanship?

In either case, Chamber members must speak up now more than ever. With nineteen new House members and four freshmen Senators, employers will have to work harder to be heard. Policy makers need to hear the Chamber's positions on issues and that progress still requires bipartisanship.



MEMBER NEWS

Congratulations

Tranquility Mind & Body Wellness Spa was recently named "Best of 2006" by Connecticut Magazine for the second year in a row. Tranquility won for the Massage/Facial Service category.

Scott Zakos, Partner of **Vidal-Wettenstein** announced the sale of Harbor Towers has been sold to Harbor Towers Realty Associ-

ates, LLC. Scott was the sole broker involved in the transaction and represented both parties.

Patriot National Bank initiated a patriotic partnership with the Disabled American Veterans, Department of Connecticut. Children wrote letters expressing thanks for the service and sacrifice veterans and their families have made.

Thanks to the following members who donated meals to

the U.S. Marines while they were here for the funeral of Corporal Jordan Pierson.

Bella Napoli
Costco
Stonebridge Restaurant
Waters Edge

Do You Have News to Share?

Submit your business announcements to Member News by emailing

lworobel@milfordct.com

SCRAPBOOK OF RECENT CHAMBER EVENTS



Members enjoyed networking at People's Bank Business After Hours in October.



Cracker Barrel hosted a Business Before Hours in November.



MakeupMakeup celebrated their Grand Opening with a ribbon cutting.



Staples Grand Opening was celebrated with a ribbon shredding.



SCORE presented at a Good Morning Milford in October.

A Special Thanks to our Hosts & Sponsors!



Connecticut Procurement Technical Assistance Program in conjunction with SCORE led an informative session in November.



LaZBoy celebrated their grand opening in Milford in November.



A ribbon cutting ceremony was held celebrating the new branch of Patriot National Bank.

It's Not Too Late!

To get the perfect gift for everyone on your list ...
 Employees, customers, business associates,
 suppliers, family & friends!
Milford Money is redeemable at over 100 participating
 member businesses in the Milford area.
The Gift of Choice



"Milford Money" gift certificates are available in \$5, \$10 and \$25 may be purchased at:

- Milford Chamber of Commerce - 878-0681
- The Milford Bank (at 4 branches) - 783-5700
- Online at www.certifichcks.com



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