



Milford Works

Monthly

Keeping You Connected

January 2004

2003 ACCE/NAMD Award for Excellence Finalist

Upcoming Events

January 2004

January 21. 49th Annual Luncheon and 2003 Awards of Distinction 11:30 a.m. to 1:30 p.m. Grassy Hill Country Club, 441 Clark Lane, Orange. \$35 per person. (see page two for a list of award winners)

January 28. Business After Hours at Prudential Real Estate. 5 to 7 p.m. Prudential-Connecticut Realty, 158 Cherry Street, Milford. Payment required before or at event, we will no longer invoice for events. \$10 members, \$12 members at door, \$25 non-members.

February 2004

February 6. Good Morning Milford with Hurwitz & Sagarin. 8:30 to 9:30 a.m. Chamber Conference Room, 5 Broad Street. **How do you handle a problem employee?** Do you need an employee handbook? Learn about Employment Law with Atty. David Slossberg. No Charge.

February 18. Business After Hours at Dakota Restaurant. 5 to 7 p.m. Dakota Restaurant, 1651 Boston Post Road, Milford. Payment required before or at event, we will no longer invoice for events. \$10 members, \$12 members at door, \$25 non-members.

For more information or to make reservations call the Milford Chamber at 878-0681, fax at 876-8517, e-mail chamber@milfordct.com or register online at www.milfordct.com.

2004: The Year of the Chamber's 50th Anniversary



Strike up the band, bring on the cheerleaders, and get ready for a banner year at the Chamber. Fifty years strong and growing, in 2004 the Milford Chamber of Commerce is celebrating its 50th Anniversary of helping Milford's business climate grow and thrive.

As the year begins, there are committees planning a year full of events and a new logo for the big event.

Zinelle Austin of Z1 Design has created a new logo to commemorate the Chamber's 50th anniversary and kick off this special year. It will be on our envelopes, newsletters, invitations and all other forms of communications.

The new logo incorporates our Chamber emblem, adds stars for our successes and gold for our golden anniversary. Thank you Zinelle for a job well done.

We will be having celebration events all year; several are in the planning process at this writing. The ideas are exciting and there will be at least one event for everyone.

The major kick off celebration event is a black tie-optional dinner dance/gala at Race Brook Country Club on May 7. The event is co-chaired by Ann Loesch of Huffman Koos and Kitty Nelson of Berchem, Moses & Devlin, P.C. Attorneys and Counselors at Law.

"The 50th Anniversary is an important milestone for the Chamber," said Loesch. "We plan to celebrate in style. The gala will be an elegant affair including dance music."

Other events are in the planning stages and we welcome participation. Call Nell Moll at 878-0681 or e-mail nmoll@milfordct.com for more information.

Don't forget to register for

The 49th Annual Luncheon and
2003 Awards of Distinction

on January 21, 2004

at Grassy Hill Country Club in Orange

Call 878-0681 or e-mail: chamber@milfordct.com

Milford Chamber of Commerce

5 Broad Street, Milford, CT 06460 Phone: 878-0681, Fax: 876-8517

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Your Link to Business & Community Services



Upcoming Chamber Events January 21, 2004—The Chamber's 49th Annual Luncheon and 2003 Awards of Distinction

The Chamber will hold its 49th Annual Luncheon and 2003 Awards of Distinction at 11:30 a.m. at Grassy Hill Country Club in Orange. This will be the first event in a year of celebrations for the Chamber's 50th Anniversary, sponsored by The Milford Bank, Schick, Westfield Shoppingtown Connecticut Post and Berchem, Moses & Devlin, P.C. Attorneys and Counselors at Law.

And the winners are. . .

The Chairman's Award

Patrick Madden, Westfield Shoppingtown Connecticut Post

The Human Service Award

Wanda Lutostanski, Fleet Bank

The Public Sector Award

Joseph Pelaccia, Milford Hospital

The Community Service Award

Kimberly Whiteman Freda, The Milford Bank

Lifetime Service Awards

Kenneth Brannin, BIC Corporation

Robert Kapusta, Kapusta & Otzel

The Directors of the Year

Patrick Madden, Westfield Shoppingtown Connecticut Post

Leonard Napoli, Jr., Napoli Motors

Joseph Agro, Agro Construction

The Service to the Chamber Award

Catherine Gorman, Advanced Placement

Ambassador of the Year

Michael Rosen, Saltmeadow Editorial & Design LLC

The Milford Progress, Inc. Economic Development Award

Kurt Wittek, Wittek Development

Corporate Award

Robert Stanton, Mr. Sign

The Business Person of the Year

Joseph Agro, Agro Construction

January 28. Open House Business After Hours at Prudential—Connecticut Realty

5 to 7 p.m. Prudential-Connecticut Realty, 158 Cherry Street, Milford. \$10 members, \$12 members at door, \$25 non-members.

Prudential-Connecticut Realty is holding an open house business after hours in their newly renovated offices on Cherry Street. Come to meet, greet and network in the posh office atmosphere and enjoy a smorgasbord of hot and cold appetizers and other treats.

Rewards and Celebrations To Come



*Kathleen Alagno
President and CEO
Milford Chamber of
Commerce*

2004 is the year the Milford Chamber will be celebrating its 50th year of serving the business community. Founded in 1954, by J. Yale Rubin and Alfred Stanford, the Chamber has grown and evolved over its lifetime into a professional membership organization serving Milford and the surrounding community. A year full of celebration will be commencing on January 21, 2004 with our Annual Luncheon & 2003 Awards of Distinction at Grassy Hill Country Club in Orange. Individuals and companies that have given service to the business community and City of Milford will be honored. Just to be nominated is a compliment in the highest regard. We hope you will join us to celebrate the award recipients many accomplishments.

On May 7th, 2004 a very special celebration will take place to honor our past presidents at a black-tie optional dinner dance at Race Brook Country Club. Ann Loesch of Huffman Koos and Kitty Nelson of Berchem, Moses and Devlin are the co-chairpersons for our 50th Anniversary Gala that will be a very important business and social event for all of Milford. Please join us for an elegant evening of celebration and acknowledgement.

2003 has seen many accomplishments for the Milford Chamber. An effort that began as a process to benchmark our programs resulted in rewards of extreme pride. We submitted applications to various venues of national, regional and state professional chamber organizations in areas of concentration from membership accomplishments, to programs and administrative success. The Milford Chamber of Commerce became a finalist in the "2003 Award for Excellence," Small Chamber Division, from the National Association of Membership Directors/ Association of Chamber of Commerce Executives. We placed as one of the top three chambers in the United States. Our website, www.milfordct.com was presented with an "Award of Merit for Communications Excellence" by ACCE. Our very own Director of Membership, Opportunities and Enthusiasm, Nell Moll received a Lifetime Achievement Circle of Champions Award for her membership achievements in 2003. As the Milford Chamber President I was honored with the Connecticut Association of Chamber of Commerce Executives, "Executive of the Year 2003" and have recently been named the New England Association of Chamber of Commerce Executives, "N.E.A.C.C.E. Executive of the Year". All of these honors for Milford would not be possible without the constant involvement and enthusiastic participation of our membership. The incredible cooperative effort of volunteers resulted in multiple programs of success. Please look upon these acknowledgements as belonging to the entire Milford Chamber membership. We couldn't do it without you. Congratulations on all your tireless efforts! Thanks for a successful year and our best wishes for a prosperous New Year in 2004!

—Kathy Alagno



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Your Link to Business and Community
2003 ACCE/NAMD Award for Excellence Finalist

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The Milford Chamber Business Directory
IS the Business Guide for Milford



Call now and reserve your ad space
Advertise in the Milford Chamber
2004-2005 Membership Directory

call Nell at 878-0681 or e-mail nmoll@milfordct.com.

Holiday Business After Hours at Milford Bank another Success

Photo by S.M. Cooper Photography



The halls were decked and everyone was jolly at the “Let it Snow” Business After Hours at The Milford Bank. Almost 300 chamber members attended this year’s event. The bank was beautifully decorated, the food by Rainbow Gardens was delicious, as always, and the music was enchanting.

- (a) Chamber Executive Board Member Lynda Smith of West Shore Realty (left) poses with the Snow Queen and Milford Bank President & CEO Bob Macklin.
- (b) 2004 Chairman of the Board Glenn D. Beck, CPA of Glenn D. Beck & Company talks to Bob Stanton of Mr. Sign, Marta Stanton of The Milford Bank and Paul Austin, recently retired from Milford Bank.
- (c) Dave Slossberg (left) of Hurwitz & Sagarin networks with Shaun Mee of Milford Bank .

Networking in November at the Grassy Hill Country Club Tabletop Business After Hours

Photos by S.M. Cooper Photography



The Tabletop Business After Hours at Grassy Hill Country Club was a great success. The more than 175 members that came to do business at the 35 member tabletops enjoyed the Club’s superb service and gourmet menu.

- (a) John Hannigan, III, General Manager of Grassy Hill shows off his tabletop to Chamber Chairman Pat Madden, General Manager of Westfield Shoppingtown Connecticut Post.
- (b) JoAnn Artise of Alane Faulise, LMT talks to Annette DeLorenzo of Yellow Book USA and in the background Dave Lopic of Foot Solutions explains his specialized shoe business.
- (c) Tom and Bob Bogert manned the table for Colony Paint and Wallpaper.

Members on the move



Steve Cooper of **S.M. Cooper Photography**, five-time Connecticut Photographer of the year, is showing his

works in an exhibit (*see photo above*) at the Westfield Shoppingtown Connecticut Post. Located on the lower level between Sears and Radio Shack, the show changes bimonthly and features periodic special events such as the exhibit, "Helping Milford Grow."

Kudos to the **Milford Public Schools!** According to School Superintendent Gregory Finn, Milford is the first school system in New England to achieve ISO 9001-2000 Certification. The ISO 9001 standard is international in scope. For certification, businesses and school districts must meet high standards of quality, continually improve their products and services, reduce error and costs, and increase customer satisfaction.

Welcome New Members

Companies and organizations listed here made an important investment in their businesses by joining the Milford Chamber of Commerce in November of 2003. We hope you will consider them for your professional and personal needs.

R. Cooke Memorial Walk Against Skin Cancer

6 Anchorage Drive, Milford, 876-9742. *R. Cooke Memorial Walk Against Skin Cancer is a 3.5-mile round trip memorial walk starting at Milford Landing and going to Gulf Beach to benefit Sloane Kettering Foundation in memory of past Chamber Chairman Robert Cooke.*

Corporate Training Solutions, LLC

P.O. Box 3073, Milford, 685-2506. *This firm offers one-on-one PC training and coaching service providing an alternative to full-day, public training centers. Curriculums are customized for the individual student and are delivered in their place of work.*

East Coast Rigging

90 Munson Street, Milford, 878-6788. *Trucking and rigging company, that moves industrial machinery, plant relocations, and services all points in the United States.*

Bradford Hubler, Boilers, Plumbing & Heating

5 Melba Street, Milford, 874-5162. *A full-service plumbing and heating business that installs or repairs plumbing and/or heating systems.*

Lanzofano's Performance Products

97 Platt Avenue, West Haven 06516, 444-1779. *Lanzofano's is an independent Amsoil dealership featuring premium Amsoil lubricants and motor oils, auto accessories and more.*



Congratulations go to Paul Austin on his retirement after 40 years with **The Milford Bank**. For many years, he served as Senior Loan Officer, directed the bank's physical expansion and renovation projects, including the opening of the branch on the Boston Post Road and the remodeling of the Depot Street building, and has headed up the bank's security efforts. Paul has been and continues to be involved in numerous civic organizations, including the Devon Rotary Club, Milford Chamber of Commerce, Milford Progress, Inc., and Milford Elks.

Lenny's Liquor Locker celebrated its second anniversary under the ownership of Gail Solis and her son Ivan. Lenny's is a full-service wine and spirit shop that supplies gift baskets, catering and more.

Member News Wanted

E-mail your news to fholden@milfordct.com or mail to Fran Holden, Milford Chamber of Commerce, 5 Broad Street, Milford or Fax: 876-8517.

Membership Renewals

The Chamber thanks the following members for renewing their memberships in November 2003.

AFLAC-Rob Thomas	Marvin Display 1, LLC
Anthem Blue Cross and Blue Shield of CT	Maurer Metal Craft
Armellino's Fine Italian Restaurant	Milford Board of Education
ASR Corporation	Milford Footcare
Award Group International	Milford Ice Pavilion
Birney Landscaping	Milford North Healthcare Center
Blades Hair & Skin Studio	Milford Orange YMCA
Richard M. Bordeau	Minuteman Press of Milford
Boy Scouts of America, CT Yankee Council	New England Janitorial Service
Burns Insurance Associates	New Tech Manufacturing, Inc.
Carpenter Construction of New England	Once Upon A Time Development Center
Citizens Bank of Connecticut	Outback Steakhouse
Coggiullo Family Dentistry	J.C. Penney Co., Inc.
Colonial Coatings Corp.	Phil Musante's Shoreline Auction
Combined Parishes Action Committee, Inc.	Platt Regional Vocational Technical School
Connecticut Center for Child Development	Rape Crisis Center of Milford, Inc.
Crystal Rock Water Company	Dr. Victoria Rothenhausen
Curry Printing & Copy Center	The Russell Agency
Deb's Cooking & Catering	Saint Mary School
Dennis Auto Parts, Inc.	L.M. Sepso Appraisal Assoc.
Driftwood Photography	Showcase Cinemas
David J. Esposito, M.D. and Associates	Sikorsky Financial Credit Union
FPS Marketing Communications	Nancy L. Sobocinski, Attorney at Law
Garden Meadow, Inc.	Sound Financial Group
IKON Office Solutions	Sterling Forms and Computer Supplies
Joe's Carpet Sales & Service	Thomas R. Hamilton Associates
Kamco Colony Lumber	Tutor Time Child Care Learning
Knights of Columbus	Winkle Bus Co., Inc.
Legg Mason	Z1 Design, LLC
Lucibello Electric	
MaryAnn Macari	
Magna Standard Mfg.	